



MUNICIPAL INFRASTRUCTURE SUPPORT AGENT

HYBRID COMPULSORY BRIEFING SESSION

24 JULY 2026

TENDER NO. MISA/TAP/IDMS/009/2026/27

APPOINTMENT OF A PANEL OF TRANSACTIONAL ADVISORS TO PACKAGE MUNICIPAL INFRASTRUCTURE PROJECTS AND DEVELOPMENT OF BUSINESS CASES FOR FUNDING PROPOSALS FOR PERIOD OF THREE (3) YEARS

NOTES	
Mr. Isaac Nthutang from SCM presented the administrative of the bid document to the bidders in attendance. Informed bidders to complete their details in MS Forms & MS Teams chat. Mr. Siphosethu Mofokeng demonstrated how the attendance register will be filled in. Further highlights in the presentation were as follows:	
1.	Closing date and time for submission of bid proposals is 10 August 2026 at 11:00pm; No late submissions will be accepted.
2.	Bid proposals are to be submitted at MISA Head Office in Centurion (Tender Box at the reception area). The physical address is as follows: 1303 Heuwel Avenue, Riverside Office Park, Letaba House 1 st Floor, Centurion, 0046
3.	Evaluation criteria was explained, The bid will be evaluated on Eligibility criteria/ Mandatory requirements and Funtionality.
4.	Standard Bidding Documents (SBD forms,) must be fully completed.
5.	End-user (Ms. Goabi Moiloa & Ms. Judith Nkosi) presented the scope of work, extent of the works with the Pricing Schedules.
6.	Questions & Responses based on SCM and End-user's presentation.
	Question 1:

	• The bidder requested more information on how does the Pricing Schedule work. Table on page 41. Question 2: • A bidder asked What value of transactions completed will be considered? Question 3: • The bidder asked if the letters of intent be accepted from financiers be accepted as proof of finance mobilised even the actual is still being implanted? Question 4: • The bidder asked if the successful bidders also involved in project identification. Question 5: • On page 39, a bidder asked if they are allowed to add more pages be added for additional key personnel including supporting CV documents? Question 6: • A bidder requested clarity, if it is permitted to include additional key personnel with different expertise. Question 7: • A bidder asked when will the addendum be ready and where will they be able to access it. Question 8: • A bidder required clarity if the completed projects have to be in infrastructure or can it be other such ICT? • The bidder further asked if the funding mobilised can be offshore or is strictly local? Question 9: • A bidder asked if the letters of funding mobilised from DFI's acceptable? Question 9: • A bidder enquired on what are the sectors that will be covered to determine the technical personnel required? Question 10:
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	• A requested clarity if the successful bidders be guaranteed a certain minimum of work and what is the estimated contract value over the three years? Question 11: • A bidder asked, how can the bidders be able to quote on travel and accommodation expenses when the projects are not yet determined? Question 12: • A bidder requested clarity by stating that most municipal infrastructure projects are of a social nature, and further asked, how will MISA ensure that the project to be packaged will be able to be commercialised. Question 13: • A bidder asked, when will it be allowed for additional questions and provision for answers after this briefing? And will the answers be shared and how? Question 14: • A bidder asked if there will be an extension of time by one week considering the complexity of the mix of experts? Question 15: • On page 18, a bidder wanted clarity on the specific goals for the bid submission to the panel. • The bidder further asked if one should have to have a joint venture agreement or can one do a subcontracting agreement? Responses: • The Pricing schedule table is for the bidder to consider the changing or stagnant annual professional fees over the duration or 3 years of this project. (This is not determining factor for evaluation purpose) • Bidders should submit projects where they have managed to mobilise R50 million or more for infrastructure projects. • Letters of intent or approval letters from funders will be accepted as there would be where role of the advisor ends, not the actual implementation of the project. • Project identification will be done by MISA in consultation with municipalities and once projects are identified only then will the
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	appointed panel of advisors be approached to quote on a specific project and on the needs basis of said project. • Pages can be added as an appendix and be properly labelled and referred to in the main submission. • The addendum will be ready by Monday 27 July 2026 and will be emailed directly to attendees. • Previously completed projects from any sectors that aligns with those that enable municipalities to render basic service and can from the public or private sector. • Funding previously mobilised can be from local or international investors for projects to be implemented locally. • Yes, in the main DFI's are the most common source of project funding. • Typically, projects will cover sectors that enable municipalities to deliver basic services to their communities, this include but not limited sectors like water and sanitation, waste management, roads and transport, renewable energy, housing, agriculture and aggro-processing. • Projects will be issued as and when they become available and those bidders on the panel can the compete based on price. The 3-year value of the contract cannot be shared upfront as allocation are usually made on an annual basis. • The table on page 40 is only used for information and estimates purposes and to include or exclude bidders so where bidders cannot estimate such figures can leave the areas as N/A. (<i>Travel and accommodation matter</i>). • In its project identification stage MISA will strive to strike a balance for projects that social aspects but containing some economic viability. • Additional question and answers will be allowed in writing through email Tenders@misa.gov.za . As the bid document states that "<i>The employer will respond to requests for clarification received up to 7 working days before the tender closing time</i>". • There will be no extension of time considering this project is time sensitive hence the briefing session is held earlier to enable more weeks of preparation by bidders to submit their proposals.
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	• Only Joint Venture Agreement will be considered as stated under eligibility criteria/ Mandatory requirements in the TOR. • With regards to specific goals, it will not be a determining factor to be enlisted on the panel of transactional advisors. The specific goals might change when MISA issue a specific task order for a specific project.
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Ms. Goabi Moiloa

Date. 27/07/26